



Biotech Consortium India Limited (BCIL), New Delhi
(Website: www.biotech.co.in)

Applications are invited for following posts in **DBT-BIRAC-NBM** supported '**Technology Transfer Office (TTO)**' at BCIL:

I. Business Development Manager (Technology Transfer and Licensing) - 1 position

Essential Qualifications:

- Ph.D. / M.Sc. in Biotechnology / Life Sciences from a recognized University/ Institute

Desired Experience and Skills:

- 2-3 years of experience in undertaking technology due diligence including market research and technology valuation.
- Good understanding of Indian Biotech industry and Research institutions.
- Proven experience in forging successful collaborations and technology licenses between academia and industry.
- Authored peer-reviewed publications/ review articles/ white papers.
- Outstanding written and oral communication skills.

Work Profile:

- Undertake technical, regulatory and market assessment of technologies, their techno-commercial feasibility and valuation.
- Identify, review and build relationships with potential partners/ licensees through primary and secondary research.
- Liaise with partners, negotiate terms and finalize agreements and contracts.
- Lead the branding activities for BCIL TTO through preparation of corporate presentations, outreach material, mailers and participation in relevant meetings/ events.
- Preparation of white papers on technology transfer/ licensing.
- Deliver presentations in capacity building programmes on IP and technology transfer organized by the TTO.

Salary:

Rs. 65,000 - Rs. 75,000/- per month (Consolidated, commensurate with qualifications and experience)

Age Limit:

40 years (maximum)

II. Senior IP Manager - 1 vacancy

Essential Qualifications:

M.Tech. / Ph. D. / M.Sc. in Life Sciences / Biotechnology from a recognized University

Desirable:

Qualified Patent Agent and/or suitable degree in Intellectual Property Rights from a recognized law college/ institute

Desired Experience and Skills

3-4 years of work experience in dealing with Intellectual property (IP) rights related tasks/assignments.

- Good experience in IP analytics and IP Due diligence in all fields of life sciences
- Strong working knowledge and understanding of patent law, filing and prosecution in India and other jurisdictions
- Experience in working on formulation of institutional IP Policy
- Excellent oral and written communication skills

Work Profile:

- Conduct all IP analytics assignments
- Coordinate with institutes for their IP management requirements including IP analytics; IP filing and prosecution; and IP advisory.
- IP due diligence for technology assessment reports
- Plan and organize capacity building programmes on IP

Salary:

Rs. 55,000 – Rs. 65,000/- per month (Consolidated, commensurate with qualifications and experience)

Age Limit:

40 years (maximum)

The above vacancy is project based and on contractual basis, initially for a period of one (1) year. The contract is extendable depending on the annual performance review. Those who had applied earlier need not apply again.

Interested candidates may send their detailed CV with filed Excel Format (Link: [Format for Application](#)) by 17th April 2022 to email id: tto.bcil@biotech.co.in, addressed to:

**Dr. Shiv Kant Shukla
Head, TTO@BCIL &
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